SENIOR SALES EXECUTIVE (FEED INGREDIENT)

I. COMPANY INFO

Vietnam Food (VNF) is the pioneer and leader in Vietnam in valorizing the shrimp by-products into value-added ingredients for a variety of industry petfood included. With that, VNF is contributing to the circular economy vision and enabling the sustainable development of the shrimp industry.

II. RESPONSIBILITIES/ JOB DESCRIPTION:

- Market Intelligence: Update market trends/changes, scan relevant industries & stakeholders to identify potential collaboration opportunities.
- Sales & Business Development: Develop and coordinate new businesses, product positioning, proposals and presentations
- Marketing: Develop and implement marketing activities and documents.
- Other ad-hoc tasks by requests (e.g., internal sharing & training, data processing & report, pitching, etc.)

III. QUALIFICATIONS & REQUIREMENTS

A. EDUCATION & WORK EXPERIENCE:

- Bachelor/ Master's degree from top Vietnamese or foreign universities majoring in Animal husbandry, Veterinary, etc.
- **AT LEAST 2 YEARS** of experience in animal/aquaculture husbandry industry

B. SKILLS REQUIREMENT:

- Hard skills & Soft skills:
  - Fluency in English speaking and writing is a must
  - Strong interpersonal & communication skills
  - Logical/critical thinking & Problem-solving skills
  - Ability to multitask & work under pressure
- Attitude:
  - High responsibility and self-contain
  - Active listening, proactive, and self-reflection
- Frequent international & domestic travel might be required

IV. BENEFITS

- **Learning:** Sharpen your knowledge and skills (logical and critical thinking, creative thinking, multitasking, teamwork, etc.) via on-the-job trainings, internal trainings, and workshops
- **Working culture:**
  - Opportunities to work with high-level management team and global partners
  - Be a part of a young, dedicated, professional team working in an open and dynamic working environment
- **Compensation package:** Monthly salary, 13th salary, annual leave, allowance & health insurance, etc.

Interested candidates please send you resume to Ms. Anh anh.t.nguyen@vigroup.com. We will be in contact with you.